MD. AJIJUL BIN ZABBAR

Additional Director

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Dhaka, Bangladesh



WORK EXPERIENCE

Additional Director
Product Management

Walton Digi-Tech Industries Limited

Aug 2022 -Present Kaliakoir, Chandra

- Products Handling: Solar Hybrid IPS, UPS, ESS, Lithium Battery(LFP), Tab, Router
- complete ownership and accountability for the comprehensive functioning of the designated products
- ensuring the sustained expansion of the business, attainment of business objectives, holistic success from start to finish, and the ongoing enhancement of operational processes
- Plans, manages, and coordinates all activities related to the sourcing and procurement from Locally & Internationally
- Maintain proper documentation
- Sustain effective communication with Research & Innovation team, Commercial, Logistics, Inventory, Production, Quality Control, After-Sales Service, Design & Branding, Sales, and other interconnected departments.
- Need to take care of PI, PR, PO. BOM of product
- For ensuring the quality need to coordinate all types of customization checklist, pre-inspection checklist, IQC/PQC/OQC checklist.
- Need to verify SOP for production, guidance for after-sales service by maintaining proper correspondents with concerned departments.
- Lead by example, inspire the product team, and motivate them to deliver their best work

Project Director

Nongor Foundation

Oct 2019 - Jul 2022 Badda, Dhaka

- complete ownership and accountability for the comprehensive functioning of the designated products
- Leadership and Vision
- Product Strategy & Decision-Making
- Market Research & Budget Management
- Requirements Gathering
- Roadmap Development
- Cross-Functional Collaboration
- Product Development and Execution
- User Experience (UX) Design
- Go-to-Market (GTM) Strategy
- Risk Management
- Performance Monitoring and Analysis

LOOKING FOR

" Results-driven Product Manager with hands-on experience in product sourcing, market analysis, supplier negotiation, and cross-functional team coordination. Seeking a dynamic role where I can leverage my skills in end-to-end project management, strategic planning, and problem-solving to drive project success and market growth. Looking to contribute to a forward-thinking organization focused on innovation, operational excellence, and customer value. "

TRAINING & CERTIFICATE

- Industrial Training on Electrical Engineering & instrumentation
- Workshop on Proteus VSM, Microcontroller programing & ROBO- Exposition
- Cisco Certified Network Associate Level (CCNA)
- Responsive Web Design

LANGUAGES

*English, *Bangla

SKILLS

- Product Sourcing & Development
- Market & Competitor Analysis
- Supplier Management & Negotiation
- Cross-Functional Team Coordination
- Production Planning & Requirement Gathering
- Go-to-Market Strategy & Execution
- Project Management
- Communication & Stakeholder Engagement
- Data-Driven Decision Making
- Problem Solving & Decision Making
- SWOT, Fishbone, 5 WHYs analysis
- Risk Mitigation & Contingency Planning

Embedded System Engineer

ME-Solshare ltd

Nov 2017 - Aug 2019 | Baridhara DOHS, Dhaka

- Product development
- Project maintenance & presentation
- Schematic and PCB design
- Microcontroller coding and any other task assigned by the higher authority
- Team lead
- Training engineer, Official paper works
- Quality check

Part Time Lecturer

AITVET

Feb 2016 - Aug 2016 | Kawran Bazar, Dhaka

- Sourcing of R&D products From China.
- On demand trouble shooting of hardware and giving consultancy to production team.
- Research and development of Industrial solutions and IOT devices.
- Compact and smart PCB designing.
- Responsible for all aspects of the electrical and electronics design of an Electronic System.

Assistant Engineer

ERROR LAB

Jan 2014 - Oct 2017 | Bonosri, Dhaka

- Hardware design & development
- Sourcing of R&D products & components From China
- On demand trouble shooting of hardware and giving consultancy to production team
- Research and development of Industrial solutions and IOT devices
- Project maintenance & presentation
- Course Instructor
- Team lead
- Responsible for all aspects of the electrical and electronics design of designated project
- Quality check

EDUCATION

MSc (Electrical and Electronic Engineering)

American International University-Bangladesh

2015 | Dhaka, Bangladesh

MSc Thesis:

Design & Implementation of an Unmanned Ground Vehicle (UGV) Surveillance Robot

BSc (Electrical and Electronic Engineering)

American International University-Bangladesh

2010 - 2014 | Dhaka, Bangladesh

BSc Thesis:

Automated Digital Solar Water Distillation and Pasteurization System

ADDITIONAL EXPERTISE

- Low Level coding(C, C++)
- Computer Networking
- HTML
- CSS
- BOOTSTRAP
- Python(Beginner)
- Arduino Board Programming
- 3018 CNC
- MS Office
- MicroController(PIC, AVR, ESP) IoT tools for analysis & development

SOFT SKILLS

- Leadership > Team Work
- Fast Learner > Creative Thinking
- Problem Solving Capability
- Work Ethic > Time Management

HOBBIES & INTERESTS

- Exercise & Fitness
- Music Exploration
- Travel & Touring
- Continuous Learning

REFEREES

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American International University-Bangladesh